

Career Management



This Report Was Prepared For
JOHN Q. PUBLIC

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The Peter Weil Group

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CAREER MANAGEMENT REPORT

The Career Management Report helps to better match your career choices with your personality, the kind of things that motivate you, and your interests.

The Career Management Report is organized into three sections, as follows:

- **Organizational Focus**, which will help you determine the work environment that suits you best.
- **Job Families/Job Titles** that offer you the greatest potential for success.
- **Career Summary**, a list of strengths that you bring to the work that you do.

Organizational Focus

The Organizational Focus tells you the general work environment in which you're going to feel most motivated and most comfortable. We generate this information by determining how similar you are to other people who work in these work environments.

Job Families/Job Titles

The Job Families/Job Titles tell you how closely you match employees in 22 job families (and in a large number of individual jobs). Most of the Job Titles that you match will have a direct link to the U.S. Department of Labor's online Occupational Outlook Handbook so you can find out more information about pay, conditions, and job prospects. *International users may wish to choose the Job Families Only option, since the U.S. data may not be useful to them.*

Career Summary

The Career Summary is an overview of the strengths you will probably bring to the work you do. These strengths are extracted from the Organizational Focus and Job Families/Job Titles sections.

Your career decisions should be based on many factors, including your experience, your education, your preferences, even the way you approach the interview process. We believe that the Career Management Report will provide useful information in many of these areas.

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ORGANIZATIONAL FOCUS - INDIVIDUAL

The Organizational Focus shows you the best working environment for you. It's generated by determining how similar you are to people who work in four different work environments.

ORGANIZATIONAL FOCUS for : JOHN Q. PUBLIC

Similarity to others in this job arena:	Intensity	Intensity
Yellow - Admin/Fiscal		
Red - Operations/Technology		
Blue - Design/Strategy		
Green - Sales/Marketing		

Description of Organizational Focus (by color):

Red - Operations/Technology



- A work environment that emphasizes a practical, hands-on approach, usually with a tactical focus.
- A product-focused culture with strong emphasis on implementation.

Green - Sales/Marketing



- A work environment that emphasizes selling, promoting, directing, and motivating others.
- A communications-based culture designed to influence others.

Yellow - Admin/Fiscal



- A work environment that emphasizes standards, tracking, and quality assurance.
- A culture based on efficient procedures and policies.

Blue - Design/Strategy



- A work environment that emphasizes planning, innovating, and creating.
- A culture of ideas, usually with a strong strategic focus.

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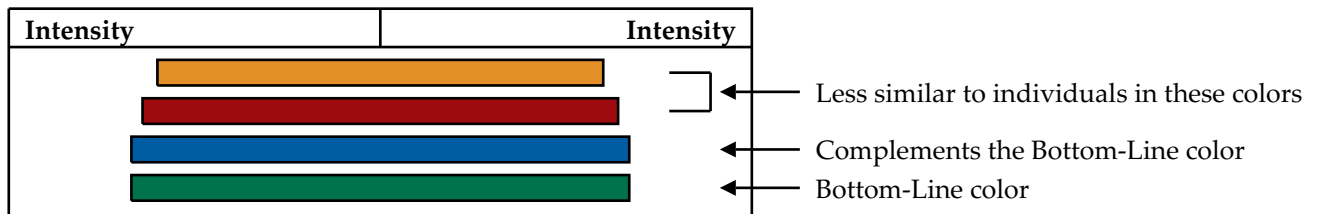
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Rather than represent you in terms of your strongest Organizational Focus, we use all four. The color bars that describe your Focus may be of varying lengths: all long, all short, or a mixture.

The bottom color of the four is always the longest. The longer the bar, the more you are likely to identify with the work environment represented by that color.



The second longest bar is your supporting color. It's less significant for you than your bottom-line color, but it will give you additional information about the work environment that fits you best.

The two remaining bars represent work environments which are likely to be less attractive for you, and where you are less likely to "fit".

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JOB FAMILIES / JOB TITLES

Similarity to others in this Job Family	◀ Least Similar Most Similar ▶	The Job Titles you most closely matched within each Job Family
<p>Construction & Extraction</p>  <p>Performing hands-on work functions related to the building of structures or the removal of materials from natural settings for use in construction or other applications. Duties may include bricklaying, carpentry, masonry, roofing, plumbing, inspecting integrity of structures according to building codes, mining, drilling, and disposal of construction by-products, using specialized tools and equipment.</p>		<p>Electricians Carpenters Supervisors Of Construction & Extraction Workers</p>
<p>Management</p>  <p>Planning, directing, and coordinating high-level activities within an organization. Duties may include managing personnel, creating budgets, developing and implementing strategies, creating organizational policies, and supervising company operations. These managerial functions are similar in nature across various industries and fields (e.g. engineering, sales, human resources, medical).</p>		<p>General & Operations Managers Public Relations & Communication Managers Property Managers Food Service Managers Medical & Health Services Managers</p>
<p>Community & Social Services</p>  <p>Counseling, rehabilitating, and/or supporting social and psychological matters of individuals, groups, or communities. Duties may include helping individuals maximize their mental and emotional well-being, cope with addictions, and lead healthy lifestyles, as well as providing spiritual, moral, or vocational guidance.</p>		<p>Social & Human Service Assistants Counselors & Therapists Directors (Religious Activities & Education)</p>
<p>Installation, Maintenance, & Repair</p>  <p>Performing hands-on work functions related to the installation, maintenance, and repair of various machinery, systems, vehicles, and other serviceable equipment. Duties may include diagnosing, adjusting, servicing, and overhauling engines, telecommunications and/or security systems, heating, vacuuming, and air-conditioning units, and electronics.</p>		<p>Transportation Mechanics & Technicians Supervisors Of Mechanics, Installers, & Repairers</p>
<p>Production</p>  <p>Producing, creating, and/or manufacturing a variety of products (e.g., food, lumber, electrical equipment, fabrics, metals, plastics, stones, fuel) through the operating of specialized tools and/or equipment. Duties may include baking pastries, binding books, cutting, shaping, and assembling furniture, assembling electronics, shaping molten glass, fabricating jewelry, welding metal components, among other specific production tasks.</p>		<p>Power, Gas, Chemical, & Waste Plant/System Operators Industrial Production Managers Supervisors Of Production & Operating Workers</p>

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JOB FAMILIES / JOB TITLES

Similarity to others in this Job Family	◀ Least Similar Most Similar ▶	The Job Titles you most closely matched within each Job Family
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Engineering & Architecture



- Engineering Managers
- Petroleum Engineers
- Computer Hardware Engineers
- Mechanical Engineering Technicians
- Electrical Engineers

Applying principles and technology of chemistry, physics, and other scientific disciplines into the planning, designing, and overseeing of physical systems and processes. Duties may include creating, testing, developing, and maintaining tools, machines, electrical equipment, buildings/structures, or other physical entities.

Healthcare Practitioner & Technical



- Medical & Health Services Managers
- Physicians
- Medical Technologists & Technicians

Providing medical care and treatment in an effort to achieve optimal mental and physical patient well-being. Duties may include assessing patient health, diagnosing illnesses, performing surgery, prescribing medication, implementing prevention strategies, conducting/reviewing laboratory diagnostics, and supervising medical support staff. Most of these occupations require a graduate education.

Sales & Related



- Supervisors Of Retail Sales Workers
- Marketing Managers
- Supervisors Of Non-Retail Sales Workers

Selling goods or services to a wide range of customers across various industries. Duties may include selling retail, appliances, furniture, auto parts, medical services, insurance, real estate, financial or consulting services, securities and commodities, as well as other products/services.

Arts, Design, Sports, Media, & Entertainment



- Public Relations & Communication Managers
- Public Relations Specialists
- Graphic Designers

Creating and/or expressing ideas or demonstrating talents through various media for entertainment, informational, or instructional purposes. Duties may include acting, dancing, singing, designing graphics, operating media equipment, translating text, writing literature, producing/directing movies or plays, public speaking, radio announcing, competing in sporting events, news reporting, among other specific functions within the media.

Legal



- Paralegals & Legal Assistants
- Litigation Lawyers (Win-Lose Outcomes)
- Corporate Lawyers (Consensual Outcomes)

Researching, litigating, and documenting matters relating to the law, specializing in litigation, arbitration, transcription, investigation, or negotiation of legal issues. Duties may include representing clients in legal proceedings, examining legal statutes, documenting agreements, drafting contracts, investigating cases, and transcribing hearings.

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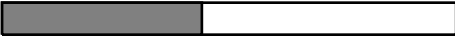
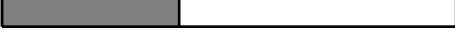
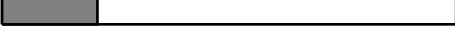
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JOB FAMILIES / JOB TITLES

Similarity to others in this Job Family	◀ Least Similar Most Similar ▶	The Job Titles you most closely matched within each Job Family
<p>Business & Finance</p>  <p>Analyzing and evaluating business/financial information for the purposes of documenting, making recommendations and/or ensuring adherence to business protocol. Duties may include preparing financial reports, developing investment strategies, analyzing general business trends, or assessing risk/liability, to streamline the operations of an organization.</p>		<p>General & Operations Managers Employment, Recruitment, & Placement Specialists Training & Development Managers Human Resources Managers Tax Preparers</p>
<p>Education, Training, & Library</p>  <p>Teaching/training individuals or groups of people academic, social, or other formative skills using various techniques/methods. Duties may include instructing children, adolescents, adults, individuals with special needs, or other specific samples within a formal or informal setting, creating instructional materials and educational content, and providing necessary learning resources.</p>		<p>Education Administrators (Postsecondary) Secondary School Teachers (Except Special Education) Education Administrators (Elementary & Secondary)</p>
<p>Office & Administrative Support</p>  <p>Providing clerical support within an organization. Duties may include preparing statements, tracking accounts, record keeping, bill collecting, making phone calls, scheduling appointments, entering data, providing customer service, ordering and tracking inventory, handling monetary transactions, among other administrative support tasks.</p>		<p>Property Managers Supervisors Of Office & Administrative Support Workers Customer Service Representatives</p>
<p>Protective Service</p>  <p>Serving and protecting the best interests of the community, environment, and/or individuals, adhering to federal, state, and local laws. Duties may include investigating criminal cases, regulating traffic and crowds, fire fighting, ticketing/arresting perpetrators, inspecting baggage or cargo, responding to emergency situations, patrolling designated areas, guarding establishments, and providing other security measures.</p>		<p>Security, Police, & Fire Fighting Enforcement Managers Supervisors Of Police, Fire Fighting, & Correctional Officers Police & Sheriff Patrol Officers</p>
<p>Food Preparation & Serving-Related</p>  <p>Preparing and cooking foods and/or serving patrons in dining establishments or other settings. Duties may include checking food quality, mixing drinks/ingredients, cleaning dishware, taking orders, planning menus, and other food/serving-related functions.</p>		<p>Food Service Managers Supervisors Of Food Preparation & Serving Workers Chefs & Head Cooks</p>

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Similarity to others in this Job Family	◀ Least Similar Most Similar ▶	The Job Titles you most closely matched within each Job Family
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Computer & Mathematical Science

Designing, developing, and maintaining databases, software, hardware, networks, and other information/logic systems. Duties may include collecting/organizing data, computer programming, providing technical support, web design, and configuring communication systems, among other data-driven functions.

- Computer & Information Systems Managers
- Data Warehousing & Mining Analysts
- Operations Research Analysts & Statisticians

Life, Physical, & Social Science

Applying scientific knowledge and expertise to specific life, physical, or social science domains. Duties may include researching, collecting/analyzing qualitative and quantitative data, conducting experimental studies, devising methods to apply laws and theories to industry and other fields (e.g., mental health, agriculture, chemistry, meteorology, plant and animal life, human behavior and culture).

- Biological & Agricultural Technicians
- Natural Sciences Managers
- Microbiologists

Transportation & Material Moving

Piloting, driving, operating, or navigating transport vehicles or material moving machinery (e.g., aircrafts, automobiles, water vessels, construction cranes, locomotives, tractors). Duties include flying commercial airplanes, directing air traffic, driving public or school buses, taxis, trucks, ambulances, commanding motor-driven boats, inspecting freight and cargo, conducting trains, operating forklifts, among other transportation and material moving tasks.

- Supervisors Of Vehicle Operators
- Pilots
- Supervisors Of Freight, Stock, & Material Handlers

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CAREER SUMMARY

Your Organizational Focus Characteristics

Yellow - Administrating

- * predictable and stable work setting that follows consistent approach to work objectives
- * general procedural standards following carefully defined office systems and procedures
- * functions that provide direct measurables to work output and performance

Red - Expediting

- * direct instruction and management to clearly understand work goals and expectations
- * urgency and action are stressed in the scope of projects
- * tangible results are obtained and operational procedures are emphasized

Blue - Planning

- * functions that include brainstorming and development
- * consideration for people and individual development
- * emphasis on strategy and the creation of production concepts

Green - Communicating

- * opportunities to work as a part of larger team driven initiatives
- * various functions that allow for interaction with stakeholders
- * high levels of energy and enthusiasm are encouraged

Your Top Job Strengths based on Job Families/Job Titles

Construction & Extraction

[Electricians](#), [Carpenters](#), [Supervisors Of Construction & Extraction Workers](#),

Management

[General & Operations Managers](#), [Public Relations & Communication Managers](#), [Property Managers](#),
[Food Service Managers](#), [Medical & Health Services Managers](#)

Community & Social Services

[Social & Human Service Assistants](#), [Counselors & Therapists](#), [Directors \(Religious Activities & Education\)](#),

Installation, Maintenance, & Repair

[Transportation Mechanics & Technicians](#), [Supervisors Of Mechanics, Installers, & Repairers](#)

Production

[Power, Gas, Chemical, & Waste Plant/System Operators](#), [Industrial Production Managers](#),
[Supervisors Of Production & Operating Workers](#)